

HOT JOBS

By the UAE's Recruitment Expert



NADIA
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AREA SALES MANAGER - TRUCKS – AED 35,000/-

A leading and one of the largest truck manufacturer is looking for an Area Sales Manager to be based in Dubai and to handle ME market. Responsibilities include setting a sales strategy to achieve long term target, ensure dealers are meeting the agreed allocated volumes & market share. Visit importers, sub-dealers & customers, optimizing balance between sales volumes, market share and margin achievement. Prior experience with the principle automotive company is a must. (30/10) (Ref – 28749)

INTERNATIONAL SALES MANAGER – AED 30,000/-

A US based multinational company having their regional office in Dubai is looking to hire a Sales Manager. Should have experience in managing sales team. You will work closely with the sales, engineering, procurement teams and major key customers which will bring in significant and consistent revenue to the company. You must have excellent contacts with district cooling providers, Engineering consultants and MEP contractors from the ME market. Oil & gas industry experience is preferred especially into pipelines. (05/11) (Ref – 28764)

KEY ACCOUNT MANAGER - HOME APPLIANCES – AED 25,000/-

A multinational home appliance manufacturing company is looking for a Key Account Manager to be based in Dubai and handle KSA market. Responsibilities include achieving quarterly / yearly targets assigned by the company, manage the KSA distributor and monitor their performance, look for opportunities (analysis, channels, product needs) in KSA market to improve the business. (28/10) (Ref – 28738)

KEY ACCOUNT MANAGER - INDUSTRIAL FILTERS – AED 23,000/-

A multinational Industrial filter manufacturing company is looking for a KAM to be based in Abu Dhabi. Responsibilities include developing & maintaining strong strategic relationship primarily with key customers, manage business plans that will position the company as a trusted partner with key accounts, manage long term agreements, renewal of business opportunities, support new OEM projects and after-market spares opportunities. (29/10) (Ref – 28746)

SALES ENGINEER – AED 16,000/-

A US based multinational company having their regional office in Dubai is looking to hire a Sales Engineer. Responsibilities include presenting & demonstrating company products, services & solutions to prospective customers, participating in tender preparation and follow up on tender approval by customer. Ideal candidate will be a Mechanical Engineer with minimum 3 years of experience in selling products to Oil & Gas industry in UAE market. (11/11) (Ref – 28763)

DEMAND PLANNER – AED 14,000/-

A well established food trading company in Dubai requires Demand Planner with minimum five years of experience in FNB industry. Candidate will be responsible for overall supply forecasting, demand forecasting and inventory management. Closely Interact with sales, marketing & finance team to obtain necessary information for the forecasting process to prepare demand data and conduct detailed statistical analysis for providing demand forecast accuracy. Must have experience in developing, implementing & maintaining proper order flow quantities to support sales, inventory and profitability. (29/10) (Ref – 28743)

TRADE MARKETING SPECIALIST – AED 14,000/-

A French multinational company is looking for a Trade Marketing Specialist to be based in Dubai. Responsibilities include maintaining good relationship with the power retailers, handling promotions of the products, sales activities and will be the Point of Contact between the Head Office in France and the Supermarkets/Hypermarkets in the GCC countries. Fluency in Arabic language will be an advantage. (28/10) (Ref – 28737)

EXECUTIVE ASSISTANT – AED 12,000/-

DIFC based international company is looking for a Cantonese or Mandarin speaking Executive Assistant. You will provide support to administration, IT, accounts and HR department. Support the team by coordinating and organizing secretarial / administrative workloads. Knowledge in accounting will be an advantage. (06/11) (Ref – 28769)

Toll Free 800 6236

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