

NADIA

EXECUTIVE SEARCH & SELECTION

CHIEF FINANCIAL OFFICER – AED 60,000/-

A multi-faceted International company excelling in development of Emerging Technologies/Artificial Intelligence requires a Chartered Accountant with fifteen years of experience in handling financial, administrative and risk management operations of the company, including the development of financial and operational strategies, metrics tied to overall strategy, and ongoing development and monitoring of internal control systems designed to preserve company assets and report accurate financial results. Represent the company with investment bankers and investors to facilitate fund raising. (19/06) (Ref – 28474)

FINANCE DIRECTOR – AED 60,000/-

Our client in the investment sector requires an Arabic Speaking Finance Director who will be responsible for the use of capital resources, proper allocation of funds, utilization of financial flows and determine the debt equity ratio. Ideal candidate should be a graduate of Accounting or relevant discipline with CPA qualification. Big 4 audit experience is highly preferred. (06/06) (Ref – 28448)

DOCUMENTATION CENTRE UNIT HEAD

– AED 55,000/-

Our client in the Government sector requires a UAE National with good experience in research and documentation to ensure strategic planning, implementation and evaluation of the scientific publication. Candidate will manage the publication team, research proposal and article writing. Should hold a degree in Journalism, Library Science or relevant; with at least four years of work experience in Journalism.

(07/06) (Ref – 28451)

HEAD – COMMERCIAL OPERATIONS

– AED 40,000/-

Our client requires an International Trade & Operations professional with twelve years' experience in Supply Chain and International Trade, preferably from an HVAC company. Leading the commercial team and assisting the management by providing expertise in international trade, supply chain, planning, forecasting and MIS reporting. To develop, lead and manage all commercial / order management activities of the business. Guiding the purchase, inventory, logistics and customer service teams with the aim to provide customer satisfaction.

(07/06) (Ref – 28432)

GENERAL MANAGER - REAL ESTATE

– AED 30,000/-

Our client in the Real Estate Development & Services sector based in Oman is looking for a General Manager with ten years of experience in Properties & Facilities management. Responsible for heading the business, P&L management, setting up strategic goals and objectives, handling budgets, policies and procedures to enhance the company's market share, profitability and return on investment. (19/06) (Ref – 28471)

BUSINESS DEVELOPMENT MANAGER

– AED 20,000/-

Our client requires a Business Development professional with at least five years of exposure in Water Management business who will be responsible for marketing and selling turnkey Water & Waste Water treatment plants. Should be a Degree holder in Mechanical, Chemical or Environmental Engineering with good working knowledge of water treatment processes and projects, ROs, STPs, Environmental and Re-use of Treated Water. (29/05) (Ref – 28429)

TECHNICAL TRAINER (ELV & IT PRODUCTS)

– AED 16,000/-

Our client requires a Technical trainer with over ten years of experience in the field of Low Voltage Systems (CCTV, ACS, SMS, ANPR) and is required to provide technical training to users with a variety of software programs and technologies. Candidate should be a certified trainer with excellent communication and presentation skills. (11/06) (Ref – 28458)

BUSINESS DEVELOPMENT MANAGER

– AED 10,000/-

Our client requires a female Business Development Manager with three years of experience in the Brokerage Firm having good knowledge and experience in general insurance, holding a portfolio of Dhs 5 million or above. Must have excellent communication skills with a strong self driven sales background. Will be responsible for business development through broker channel, achieving new business and retention of existing clientele. (14/06) (Ref – 28465)

ACCOUNTANT – AED 10,000/-

Our client requires an Arabic speaking Accounts professional to ensure proper accounting and finance procedures within the group. Candidate holds a degree in Accounting or relevant discipline, with experience in Investment/Real Estate industry, have profound knowledge in accounting procedures, reconciliation, budgeting, cash flows, income statement and banking transactions. (12/06) (Ref – 28460)

JUNIOR IT SPECIALIST/DATA ANALYST

– ACCOUNTS – AED 7,000/-

Analyst required with skill-set in converting general accounting data into readable and reviewable formats. Role will involve the following: Develop and implement databases, data collection systems, data analytics and other strategies that optimize statistical efficiency and quality. Acquire data from primary or secondary data sources and maintain databases and data systems. Identify, analyze and interpret trends or patterns in complex data sets using statistical techniques and provide on-going reports. Filter and "clean" data by reviewing computer reports, printouts and performance indicators to locate and correct code problems. Develop and implement data analyses, data collection systems and other strategies that optimize statistical data efficiency and quality. (05/06) (Ref – 28447)

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